



# Partnering for Water Stewardship

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# Barclays Africa Water Strategy

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- Water for economic growth
- Water underpin the development on the continent
- Water Utilities need to be the drivers embracing new technologies / asset management - and modern governance principles

Our goal is to build not only a sustainable, trustworthy business, but a business that customers and clients consider as the first choice for solutions in Africa - their 'Go-To' bank.

# Barclays Water Saving Targets

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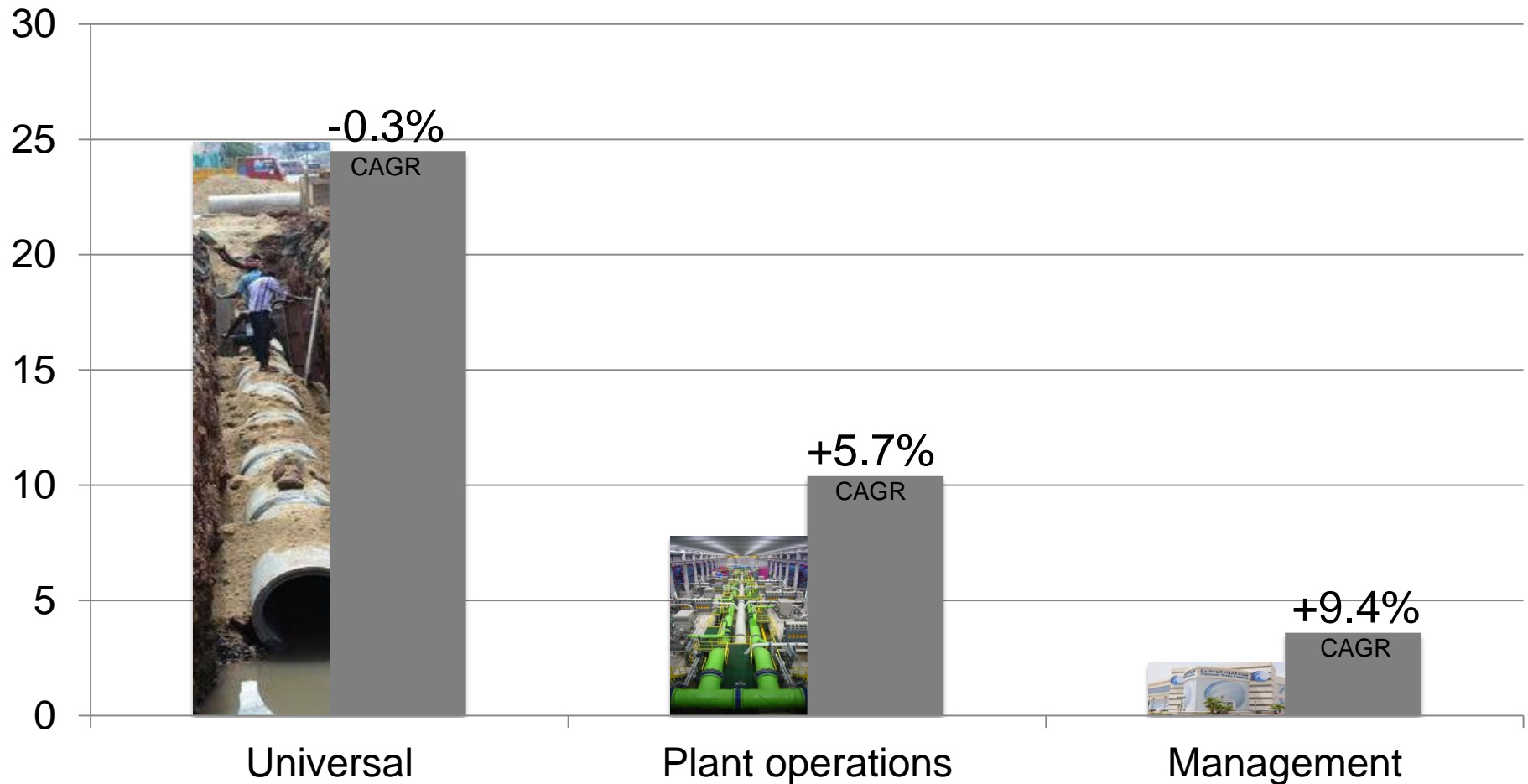
- Target set early 2014 for end of 2015 was set at savings of 3.8%
- The actual savings attained already at +/-7%
- Savings attained predominantly through leakage reduction
- Barclays Africa focus initially on SA

# African Water Utilities

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- The urgent need for African Water utilities to change!
  - Political hold on water managers
  - They are the most capital intensive of all utilities
  - Non cost reflective tariffs whilst users are willing to pay for good service
  - Water utilities are becoming “financial” utilities
    - ◆ Integration of engineering – and financial capital planning

# Municipal Outsourcing Contracts by Type 2013



**The major international water operators are developing increased public private contracting alternatives also including monoline contracting**

CAGR = Compound annual growth rate

# Barclays Africa Support of the Industry

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- World Bank training of African Water Utility CEO's
- Participation in the PIDA process focussing on trans boundary water issues
- SWPN participation in South Africa
- Barclays Africa Water Utility Workshop 3 October 2014
- Educating the sector regarding alternative service delivery options mainly through University partnerships

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