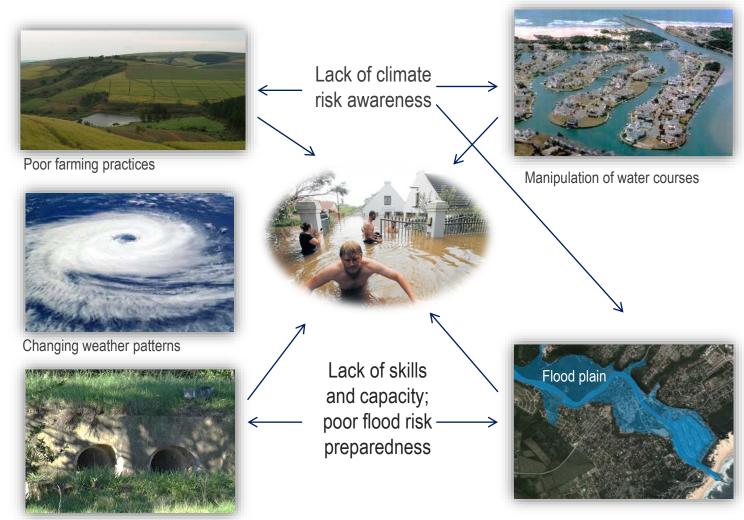




SHORT TERM INSURERS FACES INCREASE IN CLIMATICAL RISKS





Santam

SANTAM STRATEGY

INSURANCE GOOD AND PROPER



Achieve **responsible**, **profitable** and **sustainable growth**

Proactive sustainable risk management whilst promoting dialogue and collaboration on risk and resilience

Operational efficiency, ultimately creating more robust and sustainable stakeholder outcomes







PARTNERSHIP FOR RISK AND RESILIENCE













5 adopted municipalities: focus on disaster risk management











Mbombela LM

Thulamela LM

Ulundi LM

Eden DM

Mahikeng LM



BUSINESS-ADOPT-A-MUNICIPALITY (BAAM)





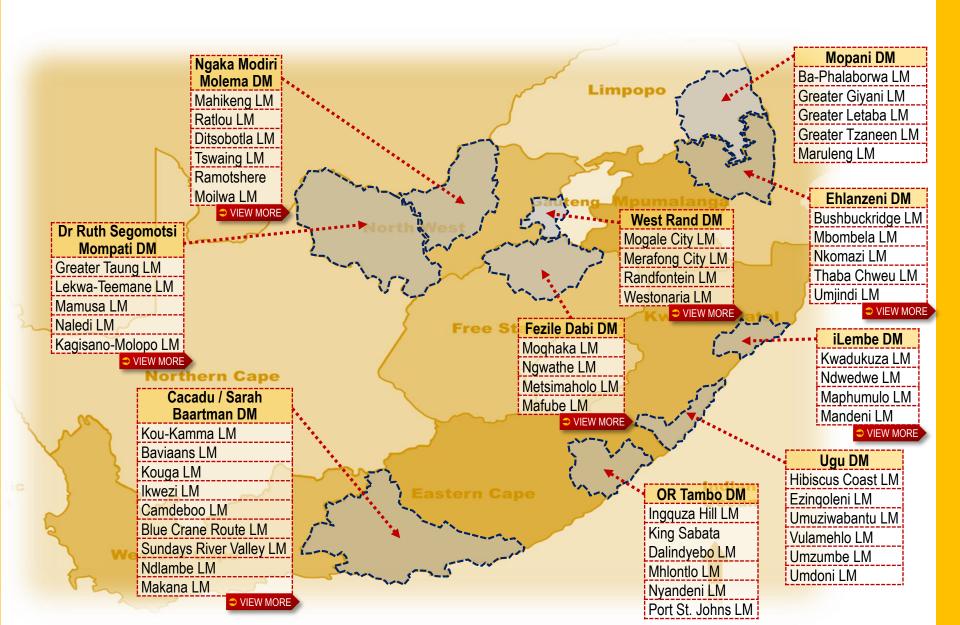






PARTNERSHIP FOR RISK & RESILIENCE (P4RR)

HIGH RISK NODE DISTRICTS



FOUR RETURNS MODEL











RETURN OF INSPRIRATION

RETURN OF NATURAL

RETURN OF SOCIAL CAPITAL

RETURN OF HUMAN CAPITAL

RETURN ON INVESTMENT

inspiration awareness beauty hope

positive change

fertile soil water biodiversity biomass carbon

social cohesion collaboration

employment entrepreneurship education

reduced flood risk increased yields additional revenue streams

THE FOUR RETURNS

DEVELOPMENT COMPANY



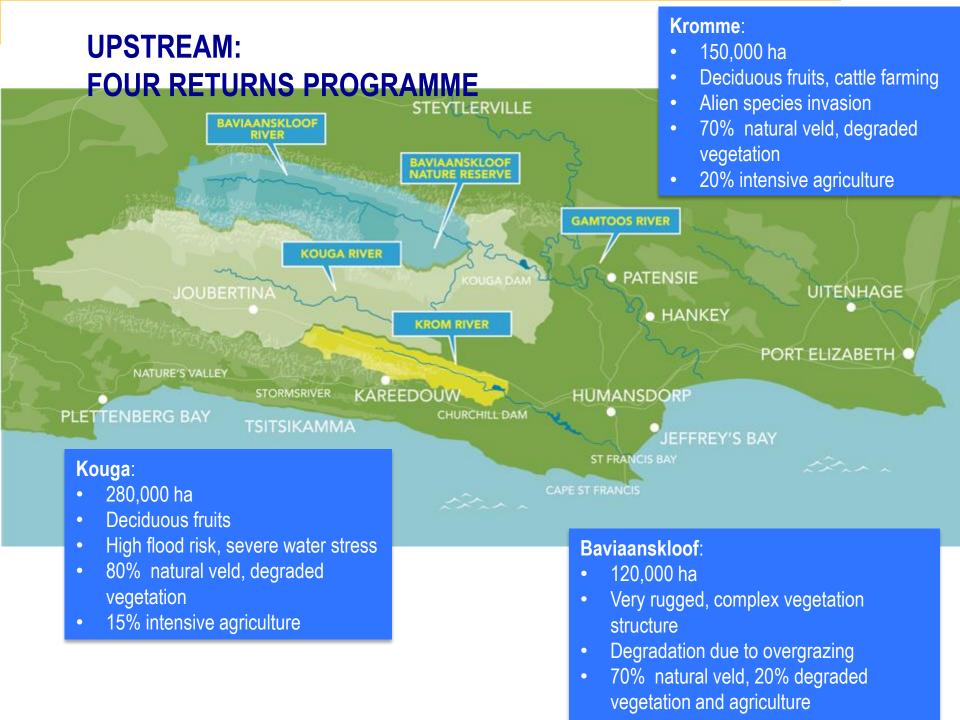


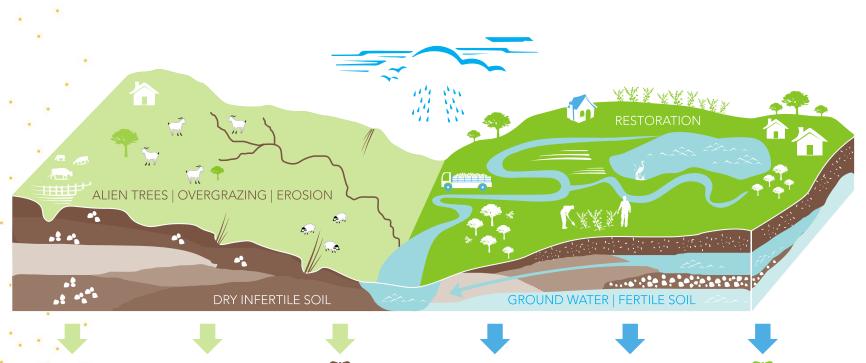














CROPS DON'T HAVE **ENOUGH WATER**



FINANCIAL RISKS/ LOSS OF JOBS

NO WATER SECURITY

FOR INDUSTRY



WATER SHORTAGES



DEGRADED **HEALTH AND** SANITATION



WATER FOR IRRIGATION



FOOD SECURITY



WATER SECURITY **FOR INDUSTRY**



JOBS / MONEY





RUNNING WATER



IMPROVED HEALTH AND SANITATION





















GOING FORWARD: REQUIRES SCALE CALLING MORE PARTNERS





for tomorrow









Santam









PARTNERSHIP 4 RISK & RESILIENCE: BLUE PRINT





WHICH ULTIMATELY LEADS TO:

A fully integrated and shared approach to Bio-diversity management and landscape restoration

Fully integrated functional Municipal capability – in managing risks in the landscape

Shared Risk – With all impacted understanding their role and Responsibility on the risk continuum



LESSONS LEARNT

- Our internal limitations regarding our own systems to manage increase of information
- No dedicated resource
- The technical knowledge & experience of municipal officials is limited in some instances
- Important to choose potential partners who are directly impacted as this allows for buy-in
- Local Academia play a critical role in supporting research needed to sell to other potential partners



SUCCESSES

- Flood data accessibility improved risk modelling
- Expanded network of partners creating scalability potentially
- Sign-off by Santam executives and board to roll-out P4RR to a further municipality.
- Buy-in from 3 districts municipalities



AT SANTAM WE BELIEVE THAT A PROSPEROUS AND A SUSTAINABLE SOCIETY IS ONLY POSSIBLE BY WORKING TOGETHER



THANK YOU Santam