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Web: [www.nbi.org.za](http://www.nbi.org.za)  
Tel. 011 544 6000  
Registration number. 1995/003141/08  
National Business Initiative for Growth Development and Democracy NPC  
Vat Number. 4070158433



## Request for Quotes – Business Mentorship (Garden Route)

19 October 2023

### Introduction

The NBI is a voluntary coalition of South African and multinational companies, working towards sustainable growth and development in South Africa and the shaping of a sustainable future through responsible business action, thereby demonstrating business action for sustainable growth. Since our inception in 1995, the NBI has made a distinct impact in, amongst others, the spheres of housing delivery, crime prevention, local economic development, public sector capacity building, further education and training, schooling, public, private partnerships, energy efficiency and climate change.

The NBI is a global network partner of the World Business Council for Sustainable Development (WBCSD), a partner of the CEO Water Mandate, We Mean Business (WMB) and of the CDP.

The NBI's strategy is addressing issues of Economic and Social Transformation through Thought Leadership, Capacity Building and Collective Action programmes and projects. To achieve our strategic objectives the NBI work is divided into core work streams of environmental sustainability, institutional capacity, social transformation and economic inclusion.

### Project Background

The NBI, in partnership with government and the private sector, is implementing the Installation, Repair and Maintenance (IRM) Initiative, aimed at expanding opportunities for TVET students to embark on artisanal learning and employment pathways. The IRM Initiative comprises demand-led skills training through a public TVET College and workplace learning, delivered through blended learning approaches, and aligned to entry-level employment opportunities in artisanal businesses.

The programme further delivers Enterprise Development for IRM businesses in order to help them grow their businesses so that they can both train and absorb the youth who go through the IRM training. In order to optimize the potential of local economies to grow employment, the IRM seeks to:

- create the conditions locally for unlocking demand for skilled labour within entrepreneurial SMEs, including a particular focus on the opportunities in the transition to the green economy,
- align skills supply to emerging demand, and
- facilitate the interface between supply and demand

### Scope

The NBI is providing support to a group of SMEs in Graden Route District in partnership with the Skills Mecca programme of the Graden Route District Municipality. One of the needs identified by the SMEs is Business Support by experienced business mentors. The NBI seeks to establish a database of local based business mentors (residing

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#### Directors:

C Coovadia (Chairman), S Soobramoney (Chief Executive Officer), A Sakhau, B Burnett, B Khumalo, C Mokoena, E Mansingh, F Mthembu, J Rohm, M Rambharos, P Modise, S Mojapelo, S Naidoo, T Unser, Z Mariani.  
F Koor (ex-officio) Company Secretary: G Hutchings

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in the Garden Route or prepared to work in the area) to be part of a panel that will deliver mentorship sessions to SMEs. The project will run for 12 months with 1.5-hour sessions per month as required.

**Important to note:**

- Mentoring sessions to be completed by **31<sup>st</sup> July 2024**

## Quote Requirements

Please specifically provide:

- A clear and short description of your mentoring methodology
- Proposed budget per mentee per location as follows:
  - Mentees in Ladismith, Kannaland Municipal Area
  - Mentees in Oudtshoorn, Oudtshoorn Municipal Area
  - Mentees in Riversdale, Hessequa Municipal Area
  - Mentees in Mossel Bay, Mossel Bay Municipal Area
  - Mentees in George, George Municipal Area
  - Mentees in Knysna, Knysna Municipal Area
  - Mentees in Plettenberg Bay, Bitou Municipal Area
- Business Mentoring Experience (Growth Wheel will be an added advantage)
- Business Sector Work experience
- Your tax compliance certificate (where applicable)
- Your broad-based black economic empowerment status

## Evaluation criteria

Criteria	Weight
Methodology	40%
Capability and track record	30%
Cost	20%
BBBEE	10%
<b>Total</b>	<b>100%</b>

## Important dates

Deadline for submission of proposals to Onyambadzaho Nemutanzhela <a href="mailto:OnyambadzahoN@nbi.org.za">OnyambadzahoN@nbi.org.za</a>	<b>by 12h00 on 02 November 2023</b>
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